

STATE OF ILLINOIS
ILLINOIS COMMERCE COMMISSION

Illinois Bell Telephone Company)
) Docket No. 00-0393
Proposed Implementation of High)
Frequency Portion of Loop (HFPL)/Line)
Sharing Service)

DIRECT TESTIMONY ON REHEARING OF
JAMES D. DUNBAR, JR.
ON BEHALF OF
SPRINT COMMUNICATIONS L.P.

Public Version

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1 **INTRODUCTION**

2 **Q. Please state your name, place of employment, and business address.**

3 A. My name is James D. Dunbar, Jr. I am employed by Sprint/United
4 Management Company as a Senior Manager – Network Costing at 6360
5 Sprint Parkway, Overland Park, Kansas 66251. I am testifying on behalf
6 of Sprint Communications L.P. (hereafter referred to as "Sprint" or the
7 "Company").

8
9 **Q. What is your educational background?**

10 A. I received a Bachelor of Science in Engineering degree from Pennsylvania
11 Military College (now Widener University), Chester, Pennsylvania with a
12 split emphasis in Computer Design Engineering and Nuclear Reactor
13 Engineering. In 1983, I received a Master of Business Administration
14 degree from James Madison University, Harrisonburg, Virginia with an
15 emphasis in Business. I have also completed numerous industry
16 engineering, planning, and costing related courses covering general,
17 outside plant, traffic, and transmission engineering, transmission noise
18 mitigation, technical planning, equipment deployment, and costing. I have
19 attended numerous manufacturer seminars on the latest NGDLC
20 equipment and its deployment.

1 **Q. What is your work experience?**

2 **A.** From 1966 to 1970, I served as an Officer in the U.S. Army Signal Corps
3 leading or commanding signal units on various communications
4 assignments including command of a U.S. Strike Force International
5 Communications Team. Responsibilities included the provision of FM,
6 UHF, microwave radio, radio/wire integrated links, landline, switching,
7 operator services, network control, and secure communications.
8 Following active duty, I continued in a reserve status assigned primarily to
9 the U.S. Army Air Defense School at Ft. Bliss, Texas as a senior
10 communications instructor and course analyst.

11 From 1970 to 1973, I was employed by the Denver & Ephrata Telephone
12 & Telegraph Company in Ephrata, Pennsylvania. My various assignments
13 during that period included outside plant engineering, traffic engineering,
14 COE engineering, PBX engineering, development of certain cost studies,
15 and some Circuit Equipment maintenance.

16 Sprint Corporation or one of its predecessor companies has employed me
17 since 1973. From 1973 to 1985, I was located in Virginia. From 1973 to
18 1974, I was an Outside Plant Engineer with responsibility for many
19 projects including a complete rework of the University of Virginia loop
20 plant. I worked as a Transmission Engineer during 1974 and then was
21 assigned to manage the state capital budget and outside plant planning
22 group for the 1974 to 1976 period. This group was assigned responsibility
23 for engineering all outside plant capital projects in excess of \$25,000 and

1 budgeting for all classes of plant. From 1976 to 1978, I was District Plant
2 Manager for the 1800 square mile Southern Virginia District where I
3 managed the Construction, Maintenance, and Installation forces.

4 From 1978 to 1984, I managed various Regulatory costing functions,
5 including the state depreciation and cost separations group. From 1984 to
6 1985, I was General Manager - Interexchange Services where I managed
7 the cost separations, rates and tariffs, depreciation, and the interexchange
8 carrier billing/contract and interface functions. I also was a member of the
9 Virginia Telephone Association Separations Committee.

10 From 1985 to 1993, I was General Staff Manager - Separations for the
11 predecessor Centel Corporation staff in Chicago, Illinois. My job functions
12 included managing the cost separations staff, the revenues and earnings
13 monitoring function, the programming and modeling support for those
14 functions, and cost issue analysis activities such as rate of return versus
15 price caps and FCC/NARUC rule changes. I was the primary corporate
16 interface with USTA and NARUC for technical issues. I served on the
17 USTA Technical Operations Committee, the Price Caps Team (from 1987
18 to 1991), and the Policy Analysis Committee. I also taught a portion of the
19 USTA Separations Classes.

20 From 1993 to the present, I have been assigned to the Sprint/United
21 Management Company Regulatory Staff. The departmental focus was
22 changed last year from support of the Local Telephone Division to support
23 of all corporate entities.

1 From 1993 to 1994, I was Manager - Separations with responsibility for
2 the merger of the Centel and Sprint separations functions and various
3 other costing and monitoring activities. Since 1994, I have been in my
4 current position with various responsibilities including analysis and
5 modeling of costing issues, such as LIDB and 800, broadband
6 implementation, local loop, and the development of the Benchmark
7 Costing Models sponsored by Sprint Corporation and others. I have co-
8 authored each of the Benchmark Cost Models including Benchmark Cost
9 Model (BCM) versions 1 and 2, Benchmark Cost Proxy Model (BCPM)
10 versions 2, 2.5, 3.0 and 3.1 and a Sprint Loop Cost Model (SLCM). I
11 currently manage a group responsible for all loop costing and modeling.

12 I was also a charter member of the Telecommunications Industries
13 Analysis Project (TIAP) (currently sponsored by the University of Florida)
14 industry team. As a member of that team, I helped to develop the TIAP
15 Broadband Model and participated in the writing of numerous TIAP papers
16 on current telecommunications issues.

17

18 **Q. Have you testified previously before state regulatory commissions or**
19 **appeared before the FCC Commissioners and Staff?**

20 **A.** Yes, I have testified before this Commission and the Commissions in
21 Florida, Kansas, Missouri, Nevada, New Jersey, North Carolina, Oregon,
22 Pennsylvania, Texas, Virginia, and Washington and have presented
23 numerous cost modeling NARUC and Commission workshops on and off

1 the record in states all across the nation. In the Federal arena, I have
2 presented many workshops and exparte presentations to the FCC
3 Commissioners and their staffs. I participated in weekly workshops with
4 the FCC Common Carrier Bureau Staff during the development and
5 selection of an interstate USF cost model.

6
7 **Q. Did you provide testimony in this case earlier?**

8 A. Yes. I presented Sprint's positions in this docket related to loop
9 conditioning charges. It is my understanding that the Commission did not
10 grant rehearing on that issue.

11
12
13 **PURPOSE**

14 **Q. What is the purpose of your testimony here?**

15 A. My testimony will demonstrate to the Commission that access to the
16 network created by the Project Pronto upgrades is technically feasible and
17 will not create the exaggerated costs Ameritech has proposed. My
18 testimony demonstrates that Ameritech's claims of additional NGDLC
19 equipment costs and inefficiencies for collocation of line cards in the
20 Project Pronto equipment are highly exaggerated and when properly
21 examined either do not exist or are within reason for a multiple provider
22 local network environment.

1 To understand the correct nature of any Project Pronto expenditures, it
2 must be recognized that these expenditures are a continuation of a normal
3 upgrade of the Ameritech local network that has been in progress for a
4 number of years. The efficiencies and capabilities incorporated are an
5 inherent part of normal technology upgrades that must be available for use
6 by competitive LECs. Costs related to collocation, network efficiency
7 improvements, and expanded services, if any and particularly if market
8 driven, are also part of the normal network upgrade/expansion costs.
9 CLECs should not be denied access to Ameritech's loop network simply
10 because normal network expansion may be necessary to accommodate
11 customer demand. The development of appropriate TELRIC rates for use
12 of capacity in Ameritech's network is the answer; not denial of access to
13 the incumbent's loop network.

14
15 **Q. How is your testimony organized.**

16 A. First, I will demonstrate how the Project Pronto investments undertaken by
17 Ameritech are more properly characterized as a network evolution or
18 upgrade rather than an overlay as portrayed by Ameritech.
19 Next, I will address the two key unbundled network element (UNEs)
20 identified in the Commission's Order that Ameritech witness Keown claims
21 would have "a significant impact on the capacity and utilization of Project

1 Pronto NGDLCs and would add significant capital costs to deployment of
2 Project Pronto equipment".¹

3 Finally, I will address several of Commissioner's Squires questions.
4

5 **PROJECT PRONTO IS A NETWORK UPGRADE**

6 **Q. Mr. Keown presents a description of Project Pronto that becomes his**
7 **basis for the justification of large additional costs related to the**
8 **collocation of line cards. He characterizes Project Pronto as an**
9 **"overlay network" on page 4 of his testimony. Is Project Pronto**
10 **correctly characterized as a separate broadband overlay?**

11 **A.** No. It is not. First of all it is an upgrade of their network to fully implement
12 the Carrier Serving Area (CSA) design. An integral part of any CSA
13 design is the presence of a remote terminal within the CSA that allows the
14 copper portion of the loop to be limited to 12 kilofeet (kft).
15

16 **Q. Is this unique to the Project Pronto network?**

17 **A.** No. CSA design was introduced in the mid 1980's to take advantage of
18 reduced electronics costs that provided an economic alternative to a
19 copper loop. It also was the first loop design criteria specifically designed
20 to provide a higher bandwidth for enhanced services to every customer.
21

¹ Keown Direct on Rehearing, p. 11.

1 In the early 1970's, analog carrier became an alternative to copper
2 reinforcement. Vendors produced single and multi-channel carrier that
3 could "ride" existing copper loops to add subscriber pairs. Six and eight
4 channel systems were popular. T1 carrier was present but too costly to
5 replace copper.

6
7 As costs of these systems began to decline, it became economical to use
8 these carriers to serve small areas including some loop backfeeding. The
9 concept of planning service areas started to take place. As these plans
10 developed, costs of carrier including the T1 systems were dropping to the
11 point that larger serving areas now using T1 for subscriber loops was
12 economical. By 1987, Bellcore had produced Technical Reference TR-
13 TSY-000057. It was revised in 1988. This reference presented CSA
14 design guidelines that were recommended for use by Network Planners to
15 increase the capacity of every subscriber loop to 56kilobits (kbps) per
16 second. This would allow for the implementation of 56kbps based
17 services and basic ISDN. In section 3.1.3. of T1E1.4/98-002, is found
18 "The concept of Carrier Serving Area (CSA) engineering guidelines was
19 originally developed in the early 1980's to support 56 kb/s Digital Data
20 Service (DDS) delivery to customers served by DLC systems. The
21 concept was then revised very slightly and has been used as the guide for
22 voice grade special services and POTS deployment from the DLC remote
23 terminal."

1
2 CSA design included the use of a remote terminal (RT) within the CSA
3 that was connected by carrier to a Central Office Carrier Terminal (COT).
4 This would make all loops appear to the CO switch as if they were within
5 the 12kft limit and giving every customer access to higher speed data.
6 Later in 1988, Bellcore issued document T1E1.4/88-144 that presented
7 several issues needing resolution prior to implementation "of a high rate
8 DSL transmission" - one of which was the new CSA concept into any
9 improved speed services. By the early 1990's, CSA design was an
10 integral part of exchange planning².

11
12 In the T1E1.4 workgroup minutes of their July 25-28, 1988 meetings you
13 find participation of Alcatel and Ameritech in support of a "high rate DSL
14 project" which Ameritech stated should not be limited "to any bit rate or
15 hierarchy".

16
17 In 1992 and 1993, technical discussions were well underway for the
18 implementation of ADSL standards. In a March meeting of the T1E1.4
19 workgroup, Tom Starr of Ameritech presented a document to the
20 workgroup³ that included the following statements:

² See, for example, the AT&T Outside Plant Engineering Handbook dated 1994.

³ T1E1.4/93-015.

- 1 1. "The objective loop range of the ADSL should be all Carrier
- 2 Serving Area (CSA) loops."
- 3 2. "The ADSL is planned to provide local access for Video Dial
- 4 Tone (VDT) and work-at-home services."
- 5 3. "By 1995 Ameritech fiber deployments are expected to result in
- 6 approximately 90% of copper loops being within CSA loop reach
- 7 of a Central Office, active carrier system, or a fiber site where a
- 8 carrier system could be quickly deployed."

9

10 Activities identical to a large portion of Project Pronto were obviously

11 underway in the early 1990's. Based on Ameritech's main investor

12 briefing document on Project Pronto⁴, project funds include \$4.5 billion

13 that "will be directed toward improvements to the basic local loop

14 infrastructure (i.e., fiber feeder and next-generation remote terminals)."

15 This is precisely the same activities that were occurring throughout the

16 1990's. The briefing also stated⁵ that the \$4.5 billion will "initially extend

17 the reach of broadband capability to more than 80 percent of its customer

18 base. SBC estimates that this deployment will immediately enable at least

19 60 percent of its broadband customers to have guaranteed download

20 speeds of six megabits per second (Mbps)."⁶ The full CSA design for this

⁴ "SBC Announces Sweeping Broadband Initiative", Investor Briefing No. 211, October 18th, 1999, (Investor Briefing), p 2. http://www.sbc.com/Investor/Financial/Earning_Info/docs/TB211.pdf, See JRB-2.

⁵ Investor Briefing, Page 4.

⁶ Investor Briefing, Pages 5-6.

1 60 percent of the 80 percent is absolutely inherent in this statement. That
2 speed cannot be "guaranteed" unless the loop is CSA designed or better.

3
4 From the other \$1.8 billion portion of Project Pronto expenditures, we see
5 25 percent being targeted to "upgrading a significant number of copper-
6 based DS1s to new, lower cost fiber facilities. Another 25 percent will be
7 targeted for moving existing voice lines to new fiber-fed remotes. The
8 remaining 10 percent will be targeted for upgrading the overall condition of
9 the network."⁷ This equates to expenditures of \$450 million for DS-1
10 conversion, \$450 million for movement of existing customers to the new
11 fiber-based remotes, and \$180 million for network upgrading. This is a
12 total of \$1.08 Billion for additional network upgrades for existing customers
13 to use the new fiber and electronics. Project Pronto does upgrade the
14 outside plant facilities for current voice and data customers in addition to
15 any ADSL implementation. Again, this outside plant upgrade is the same
16 type of work performed in the early 1990's and forward. Competition has
17 merely sped up the upgrading of the network capability.

18
19 **Q. How do the Project Pronto DLC changes compare to prior network**
20 **upgrades.**

21 **A. DLCs have always been a part of the CSA design. Digital carrier, that was**
22 initially T1, carried signals between the RT and the COT. Appropriate

1 service specific line cards were placed at both ends of the circuit. A
2 copper jumper or tie cable carried the electrical signal for each service to
3 its CO destination. Each service had its designated time slot(s) in the
4 carrier signal. DLC implementation provided a significant economic
5 advantage versus copper when doing planning for longer loops including
6 56kb, ISDN BRI, and DSL loops.

7
8 Switch electronics evolved to allow the COT or even the RT to directly
9 connect voice grade services to the switch at a DS1 level using DS1
10 interfaces in the switch and COT instead of the cost of a switch line card
11 and COT line card per loop. Non-switched services still required individual
12 cards in the COT.

13
14 **Q. What are the next generation DLCs (NGDLCs) and how do they**
15 **impact the network?**

16 **A.** The NGDLC have moved away from the older T1 signaling that assigned
17 a fixed number of bits and position in the 1.544mb bit stream. Because
18 this tied up bandwidth even when the circuits were idle, a statistical
19 sampling process was developed where idle channels no longer used bit
20 positions but released their time slots for use by the active channels. A
21 large portion of our current user data transmissions is sporadic or
22 clustered. This lends itself to the newer packetized signaling of ATM and

1 SONET on fiber. NGDLCs take advantage of this increased data
2 throughput to increase the overall efficiency of the RT to COT data
3 transport capacity. The voice transmission path remains a Time Division
4 Multiplexed (TDM) signal. The TDM architecture in the voice OC-3 is the
5 very same as that of the original T1 – merely faster.

6
7 The Alcatel Litespan Planning Guide, JDD-1⁸ very clearly delineates the
8 TDM versus ATM usage. Section 2 on page 1 reads ***

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10
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13
14 *** (Emphasis added.)

15
16 The entire industry is moving forward every year to take advantage of
17 these new economies and capacities. Forty percent of the \$1.8 billion in
18 Project Pronto (\$720 million) is targeted to provide "Voice Trunking Over
19 ATM or VTOA."⁹ Since data traffic, for example, for Internet access is
20 usually trunked to another facility via a high speed circuit to an ISP, it also
21 became more efficient to allow packet traffic to connect directly to a traffic

⁸ Confidential, Alcatel Litespan Integrated ADSL/G.SHDSL *Planning Guide*, April 2001 (Planning Guide).

1 router with ATM trunks. This would eliminate the requirement for
2 individual circuit COT line cards and allow them to be replaced with OC3
3 direct connections.

4
5 These changes are but another upgrade in the Ameritech network that
6 parallels industry and equipment development trends. It is being applied
7 to the voice network as a service upgrade to improve efficiencies and
8 reduce cost while more rapidly making available enhanced service
9 capability. Many of these network enhancements were being incorporated
10 prior to the advent of Project Pronto. Data received by the Competitive
11 Local Exchange Carriers (CLECS) in response to their Data Request
12 Number 1 to Ameritech¹⁰ shows that there are Project Pronto dollars being
13 expended on *** RTs during 2000 and 2001. Of this number,
14 *** or *** are retrofit or upgrades to existing sites. Of the
15 dollars expended on RTs however, only *** is assigned to the
16 retrofits and upgrades. Obviously, many of the RT locations were at or
17 close to broadband ready prior to Project Pronto. Again we see that
18 Project Pronto has only compressed the timing on a pattern of network
19 upgrades to higher band services that was started years before.

20

⁹ Investor Briefing, page 4.
¹⁰ DR Response 1-1.

1 Q. Are the Litespan 2000 and 2012 NGDLCs used to provide voice
2 services in addition to xDSL service?

3 A. Mr. Keown states on page 6 of his testimony that Ameritech primarily
4 intended to use the Alcatel Litespan 2000 and 2012 systems. Both of the
5 Litespan 2000 and 2012 systems support up to 2,016 voice grade lines in
6 addition to ADSL capabilities. In fact, before Project Pronto and before
7 the Litespan 2012 OC-12 optics and ADSL channel cards became
8 commercially available, the Litespan 2000 Alcatel NGDLC was being used
9 throughout the industry for fiber served NGDLC upgrades of the 2 wire
10 voice loop plant. It was an integral part of many LECs CSA
11 implementation. Use of the Litespan 2000 was sufficiently prevalent
12 among all of the larger LECs that it became one of two systems used in
13 the Large NGDLC design and cost inputs in the forward-looking BCM and
14 BCPM voice grade USF national cost modeling. The Litespan 2000 voice
15 over fiber capabilities and costs were still an integral part of the latest
16 BCPM version 3.1 that was adopted by a number of states for forward-
17 looking loop cost modeling.

18
19 The Litespan voice circuits ride a Time Division Multiplexed (TDM) OC-3
20 while the ADSL rides one or more OC-3s. Alcatel confirms this in its
21 practices, presentations, and its October 12, 2000 comments filed with the
22 FCC that have been made a part of this proceeding. Witness Ireland

1 confirms Pronto expenditures for voice service enhancements.¹¹
2 Ameritech's response to DR 1-1 shows a table of central office locations
3 with *** of the RTs equipped with integrated voice capability. Tab
4 8.5 of the broadband cost study included as Schedule CM-1 shows the
5 Litespan 2000 system equipped for *** voice grade lines and
6 *** ADSL lines. The study uses a *** allocator of common
7 equipment to ADSL services – the balance being voice service. Thus,
8 even the “new” NGDLC RT system dollars being spent under Project
9 Pronto are attributed *** to POTS voice service. The percent of
10 COT NGDLC dollars attributed to voice grade will be even higher since the
11 COT hands off ADSL traffic at the OC-3 level while voice POTS traffic
12 must be multiplexed down to a DS-1 card level for switch integration.

13

14 **Q. What are the implications of the foregoing discussion if, as you have**
15 **demonstrated, Project Pronto is more properly considered a general**
16 **network upgrade rather than an overlay?**

17 **A.** My testimony has placed the Project Pronto network upgrade into proper
18 perspective from an engineering and cost standpoint. The Project Pronto
19 network is merely a continuation of technology implemented in the 1980's
20 to efficiently engineer local telephone networks. Many of the dollars being
21 spent by SBC/Ameritech on Project Pronto are for voice service
22 enhancements. Project Pronto is not an overlay network; it is an

¹¹ Ireland Direct on Rehearing, P. 6, f.n. 1.
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1 integration of network elements used to efficiently carry data into the
2 existing CSA design concepts introduced in the 1980's. The addition of
3 ATM trunking between the CO and the NGDLC RT is also just another
4 efficiency improvement over TDM to handle the burstiness of the data
5 traffic. Sprint witnesses Jim Burt and Brian Staihr will address Ameritech's
6 claims that it should not unbundle its loop network.

7

8 **AMERITECHS CLAIMED COSTS ARE OVERSTATED**

9 **Q. From a network engineering perspective, Ameritech witness Keown**
10 **identifies two of the UNEs ordered by the Commission as having an**
11 **"adverse impact". Please identify those UNEs.**

12 **A. On page 11 of his testimony, witness Keown identifies the UNEs as:**

- 13 i. The lit fiber consisting of PVCs and PVPs.
14 ii. The ADLU cards owned by the CLEC and "collocated" in
15 Ameritech Illinois's NGDLC equipment at the RT;
16 iii. Combinations of the above.

17 These two UNEs are the primary drivers of the \$519 million in costs claimed by
18 Ameritech. I will address each of these UNEs below and demonstrate that
19 Ameritech's claimed costs are highly exaggerated.

20

21 **Q. Please comment on Mr. Keown's statement beginning on page 8, line**
22 **12 of his Direct Testimony that states "Each of the three Channel**

1 **Banks in an NGDLC that can provide ADSL service is assigned to a**
2 **single PVP."**

3 A. While the single PVP per channel bank (CBA), or VPC as Alcatel refers to
4 it, may have been correct for versions 10.x of the NGDLC software,
5 release version 11 that is pending allows for multiple PVPs per CBA.^{12***}

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¹² See Alcatel Supplemental Response to Eighth Set of Discovery Requests. ("Alcatel Response") Alcatel claims that Software Release 11 will be available for customer laboratory testing on or about ***

¹³ Litespan-DSL, ATM/DSL Feature Roadmap, JDD-5, page 27 (Roadmap). See Alcatel Response, pp. 4-5.